



Mexico's Leading Land Developer & Homebuilder
Corporate Presentation

August 2026



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Grupo Vinte

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Housing sector fundamentals















Grupo Vinte has already delivered and is receiving rental income from commercial properties.

Chedraui — Real Segovia



3B Standalone — Real Castilla



Barrio Vinte — Real Bilbao

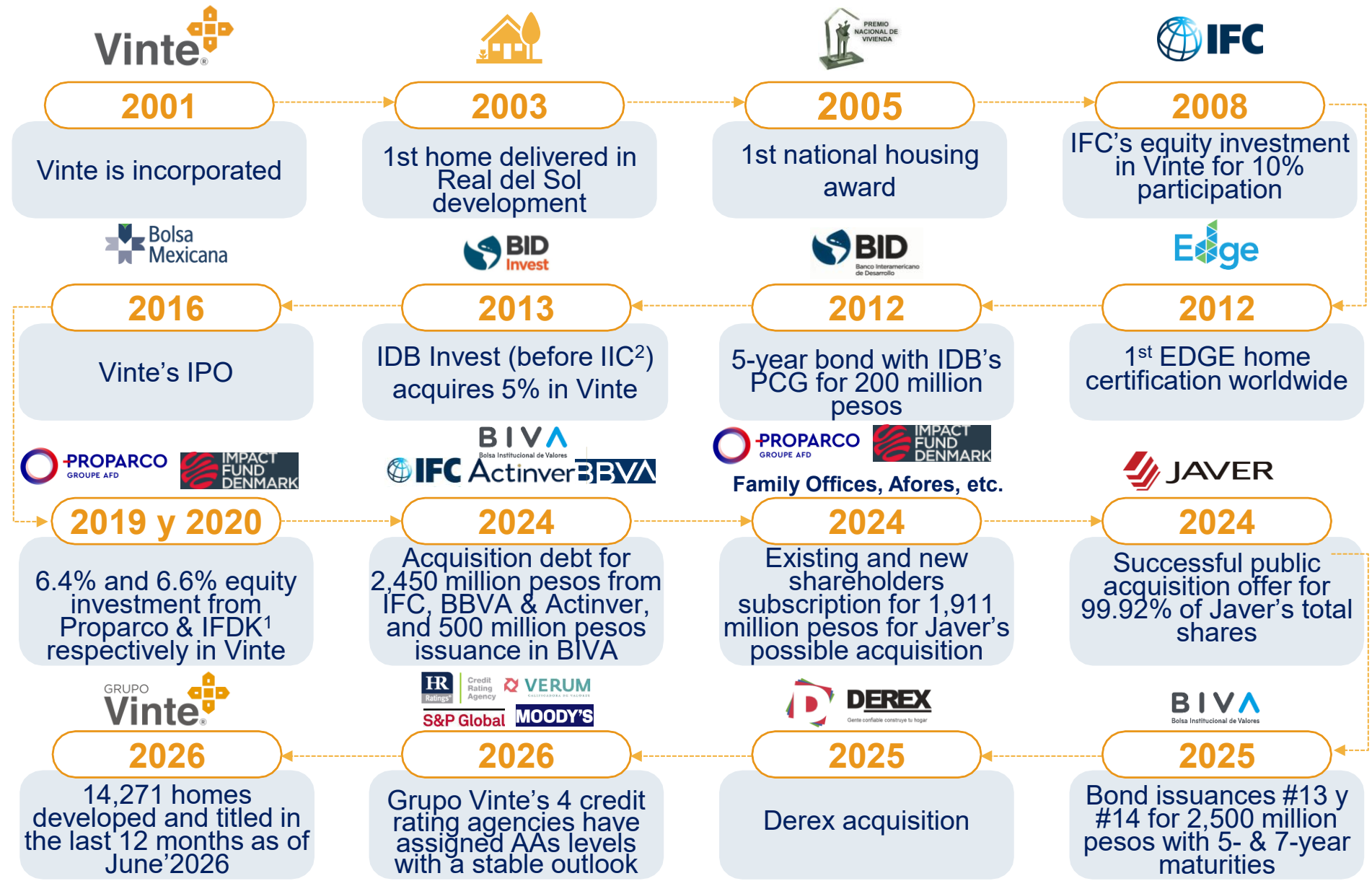


01

—
Grupo Vinte



Grupo Vinte's track record

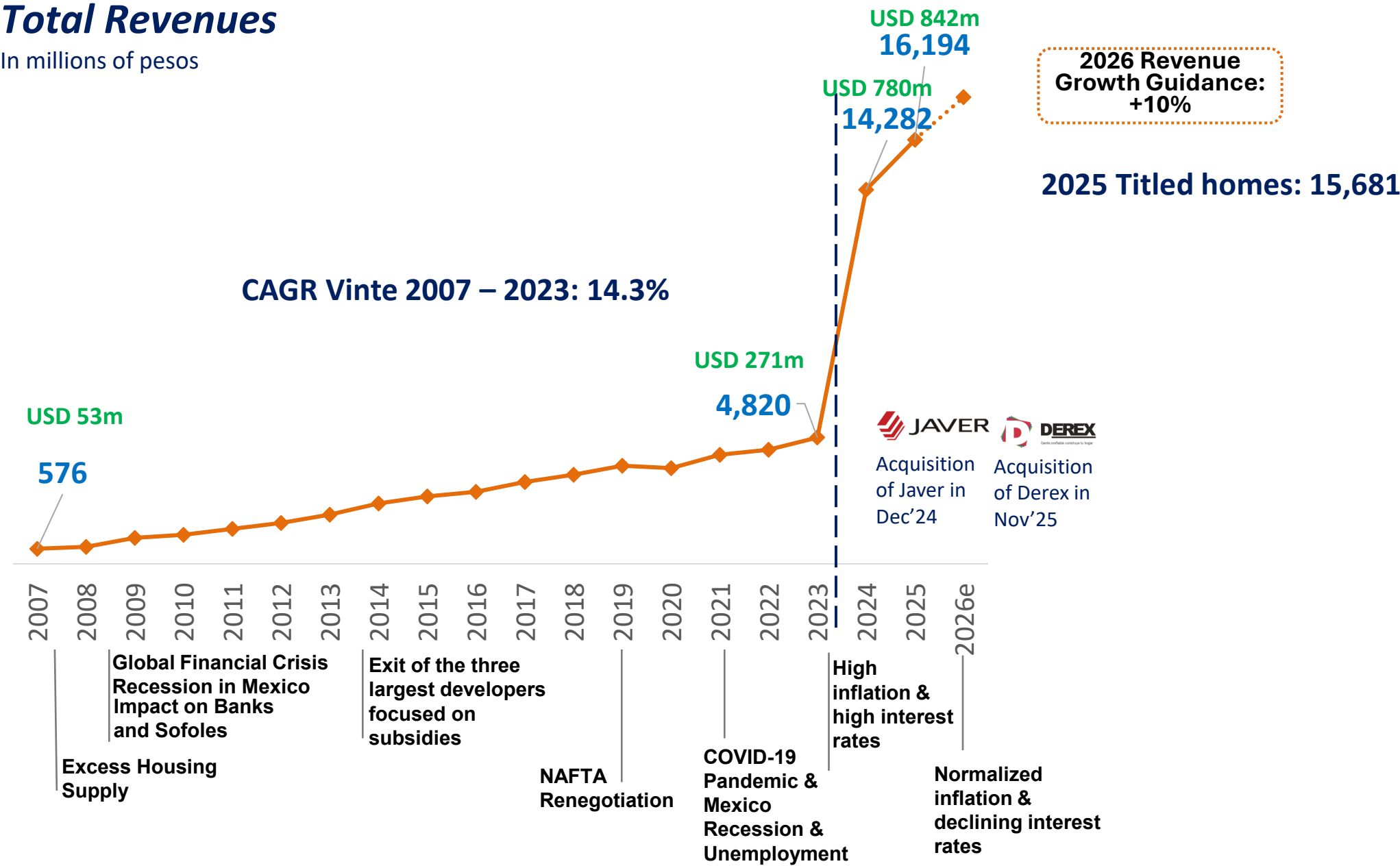


Note: 1) Danish Sustainable Development Goals Investment Fund K/S (IFDK), 2) Interamerican Investment Corporation (CII)

Following a 14% CAGR from 2007 to 2024, Vinte tripled its scale through the acquisition of Javier and Derex and expects to reach US\$1B in revenues by 2026.

Total Revenues

In millions of pesos



Affordable Entry Level

Price range

Ps.\$600k – Ps.\$970k



Middle Income

Price range

Ps.\$970k – Ps.\$1,950k



Middle-Higher Income

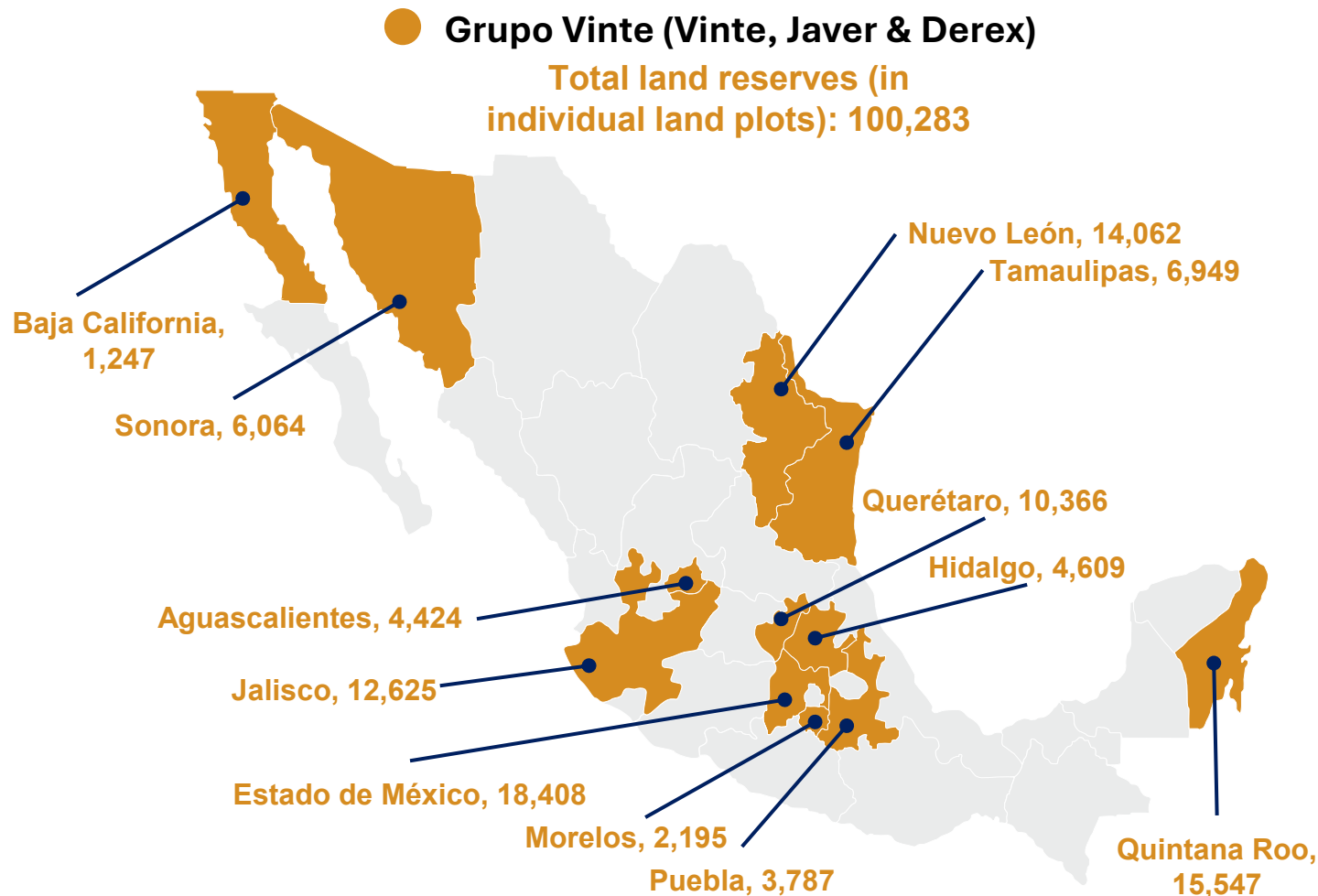
Price range

Ps.\$1,950k – greater tan
Ps.\$7,000k





Vinte owns 100k of land plots for future sales of US\$6Bn in houses (to be built).



Vinte's sustainable track record

- Diversification through housing price range, geography and mortgage type.
- Equity impact investors since 2008 & 14 long-term bonds issuances in the last 14 years (8 labeled bonds).
- Sustainable long-term business model (first and largest EDGE certifications from IFC).

Successful integration of strategic acquisitions

- Javier & Derex with extraordinary management.
- Construction and materials purchasing efficiency.
- Strengthened portfolio by brands, products and markets.

Financial strength

- Prepayment of Javier and Derex complex debt structures.
- Equity structure unified in a single stock with institutional shareholders aligned to a long-term view and impact.

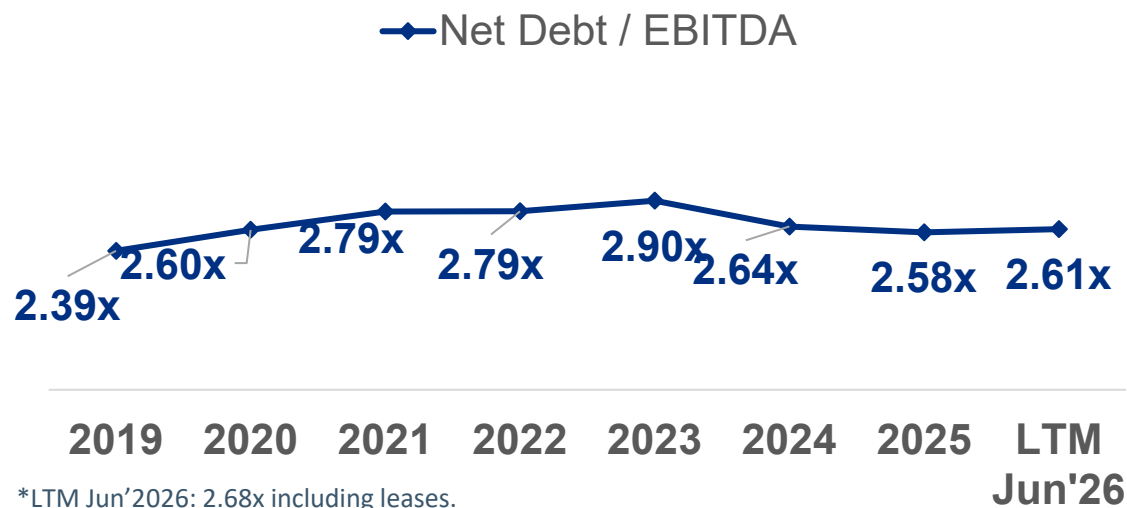
"Size matters"

- Vinte is now the 4rd largest homebuilder in LATAM.
- Greater scale, operating synergies and region optimization.

Grupo Vinte currently has a stable leverage and strong net profit growth.

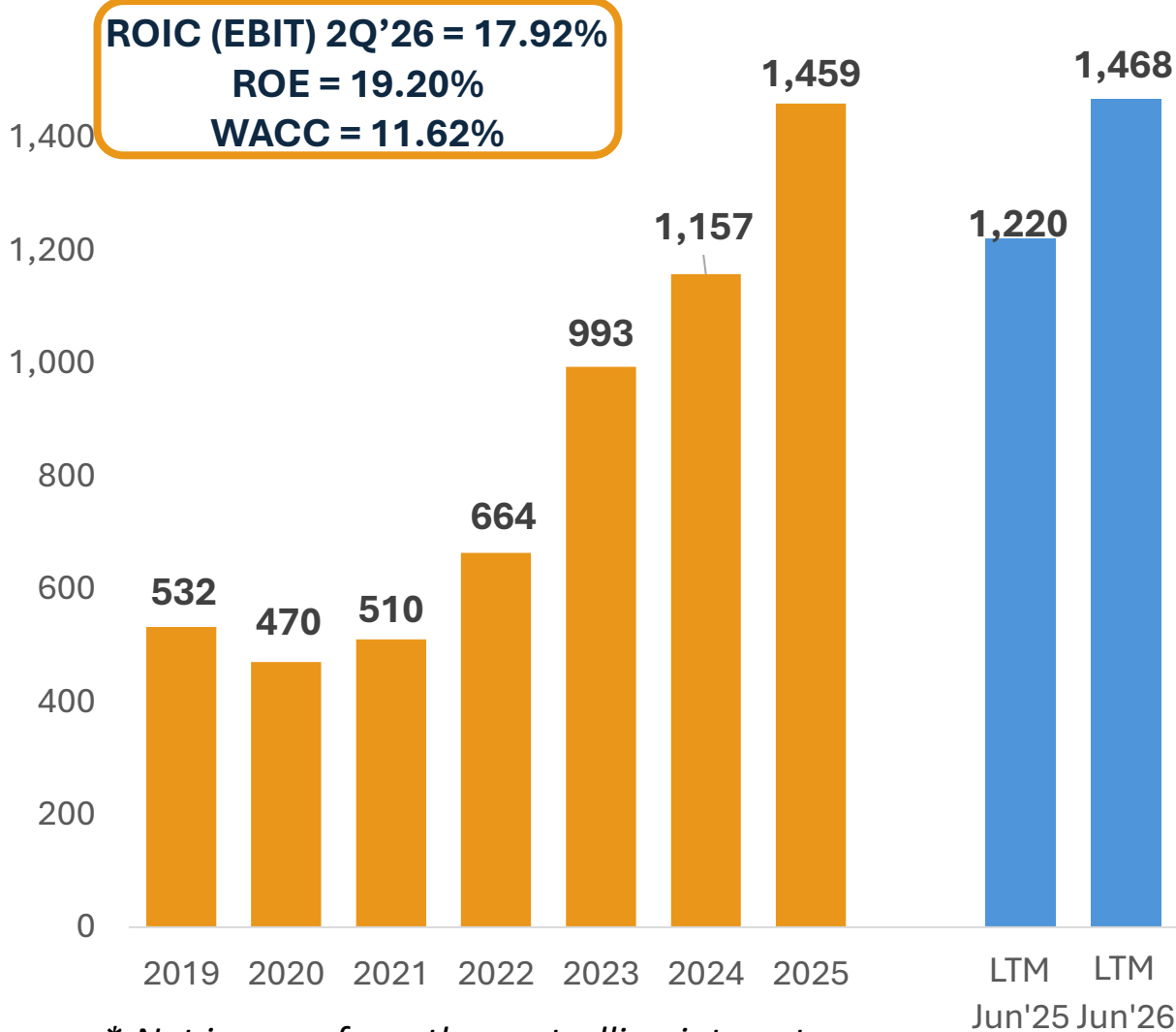


Net debt-to-EBITDA ratio stood at 2.61x as of June 30th, the lowest quarterly figure since 2019.



- ✓ Vinte has had continuous access to long term debt since 2011 (4.2 years average current maturity).
- ✓ Most recent bonds issuance: MXN 2.5bn in June 2025 with 5 and 7-year maturities.
- ✓ AA- credit rating levels by Moodys and S&P, as well as AA levels by HR Ratings and Verum.

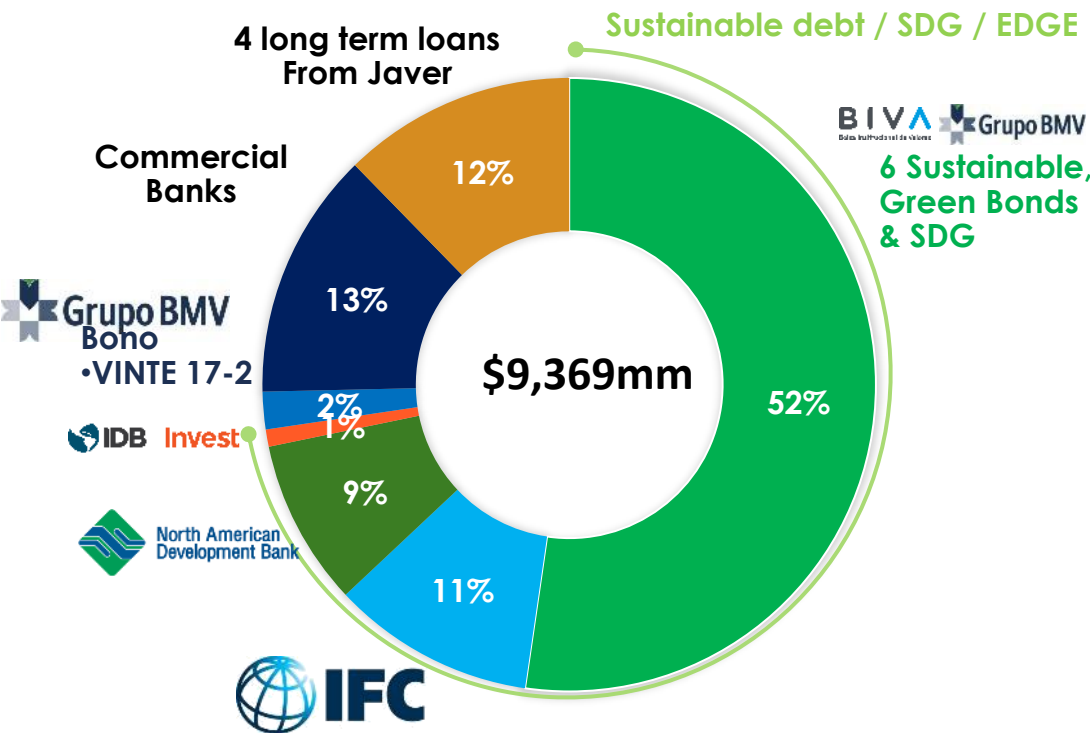
Proforma Net Income Vinte + Javer since 2019
(In million pesos)



* Net income from the controlling interest
* 2025 including Derex

Grupo Vinte's average debt maturity stood at 4.2 years, and we have more than one billion pesos in available long-term credit lines.

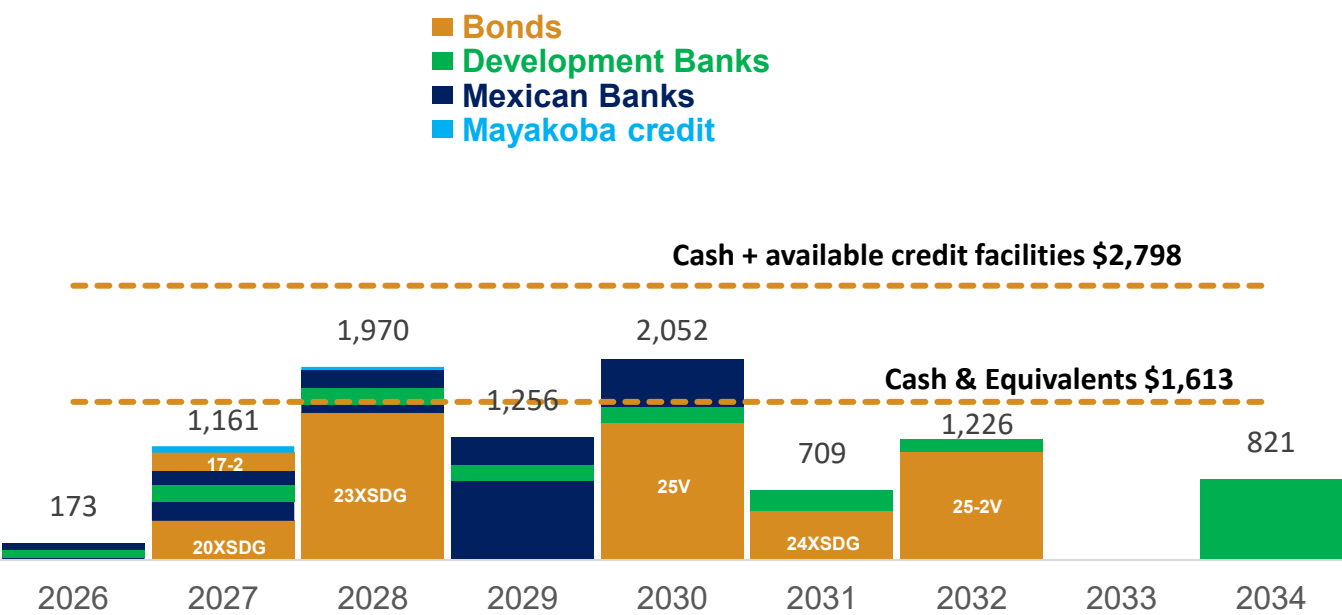
Total Debt
as of June 30, 2026



- 73% sustainable debt / SDG / EDGE
- 100% of debt in pesos
- 72% of total debt at fixed rate
- 11% with real estate collateral

Drawn Debt Maturities and available
Credit Lines

In millions pesos, as of June 30, 2026



Average debt maturity: 4.2 years

Current Availability of Open Lines	
Actinver	150
BBVA	0
Banregio	100
BID Invest (Xante)	85
Bancoppel	200
HSBC	100
BX+ revolving	200
BX+ (Javer)	250
Actinver (Javer)	100
Total	1,185

The new lines of credit offer a savings of about 75 basis points in interest rates compared to what we've been paying.

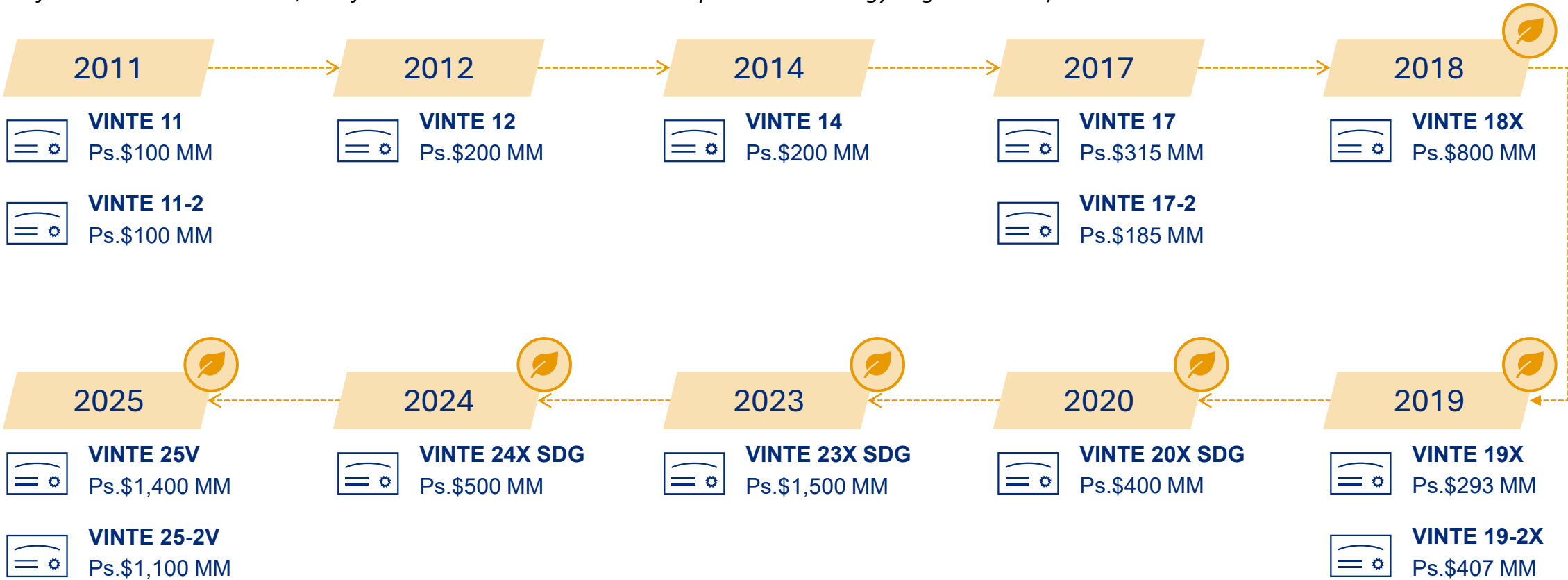
Grupo Vinte has successfully placed 14 bonds (including 6 sustainable, 3 SDG bonds and 2 green bonds), each one improving in conditions and placed amounts, proving an increased appetite for long term impact investing.



Bonds issued by Vinte

(Ticker “X” for Green & Social Bonds, “V” for Green Bonds & “SDG” SDG Impact methodology aligned Bonds)

Labeled bonds

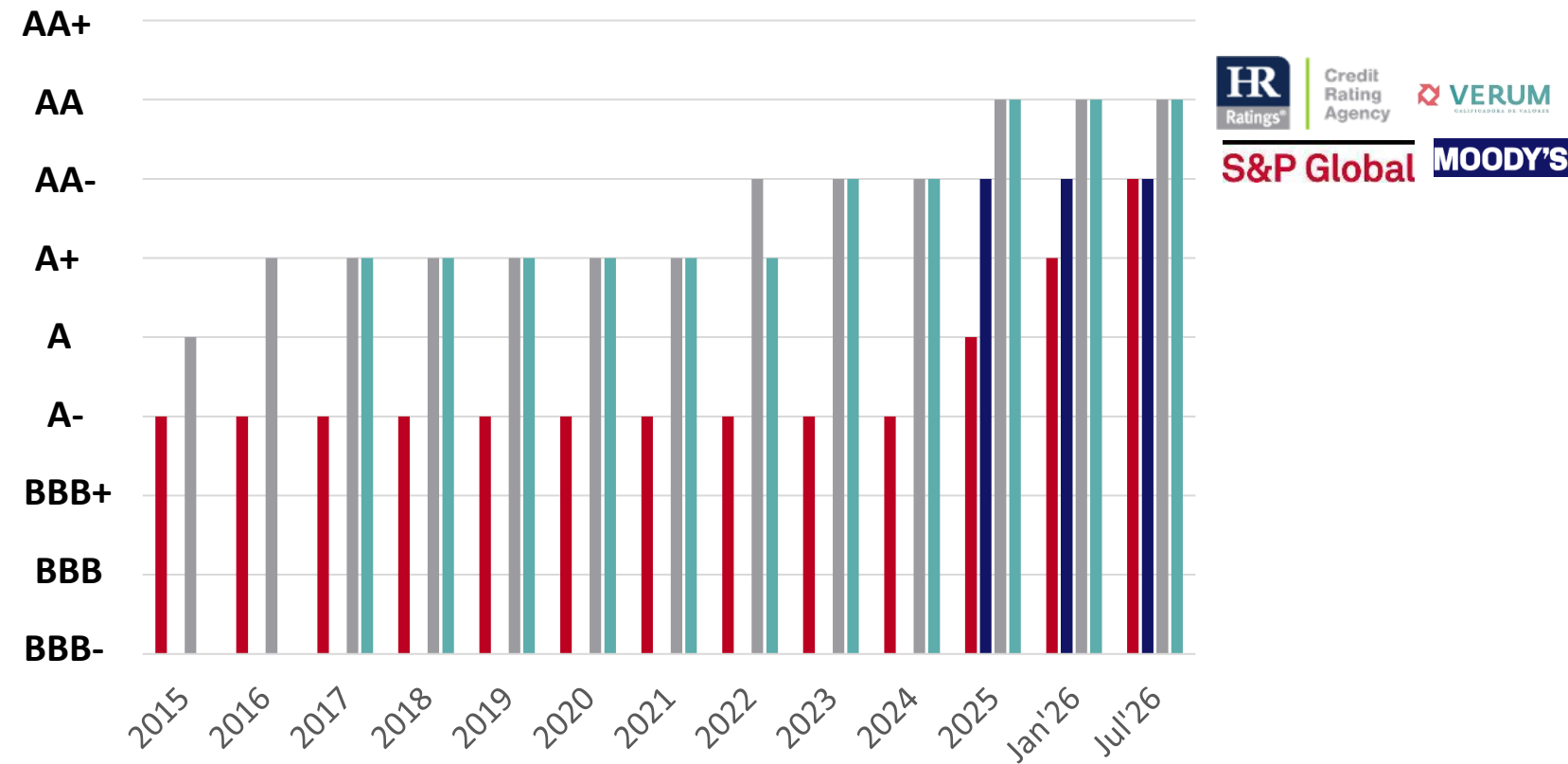


Impact funds that have supported or invested in these bonds issuances

Underwriters since 2011*

*GBM in VINTE 26 posible issuance

Continuous improvement in credit quality; 4 credit rating agencies that cover Grupo Vinte recently upgraded its rating.



Key factors driving the rating upgrades and the current stable outlook across the 4 rating agencies for Grupo Vinte:

S&P Global

mxAA- rating with a stable outlook

- Mexico’s largest developer by units sold following the successful integration of Javier.
- Strong cash generation and improved maturity profile.

VERUM
CALIFICADORA DE VALORES

AA/M rating with a stable outlook

- Solid start to consolidated Vinte-Javer operations.
- Revenue growth and operating profitability exceeding expectations.
- Deleveraging with an improved maturity profile

HR
Ratings
Credit Rating Agency

HR AA rating with a stable outlook

- Improvement in financial metrics and higher-than-expected growth.
- Undisputed sector leader in Mexico.

MOODY'S

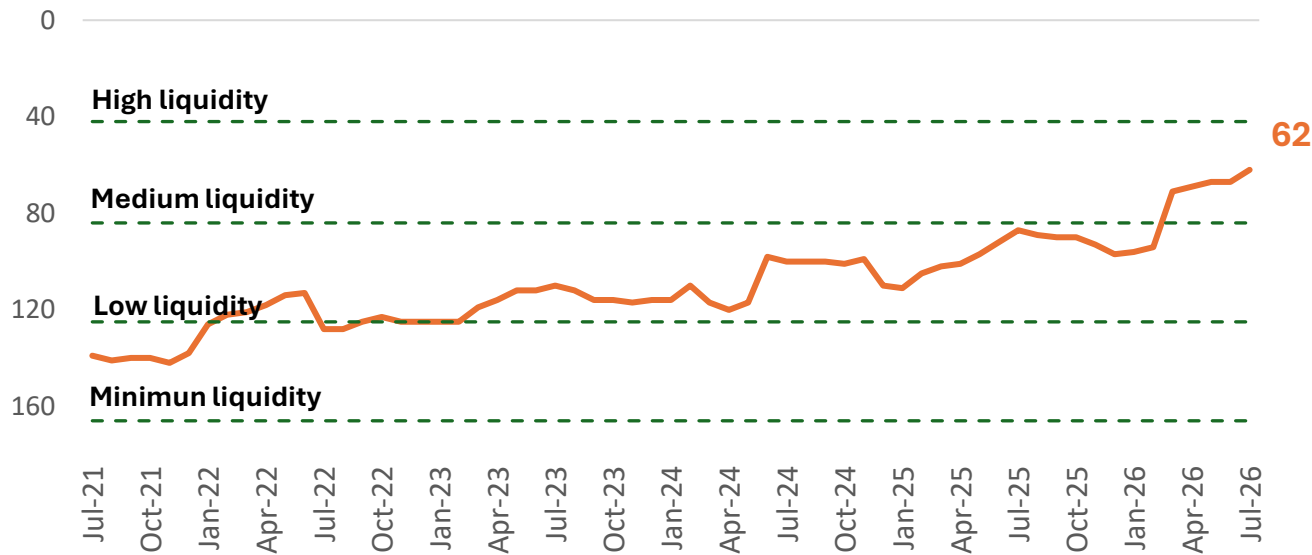
AA-mx rating with a stable outlook

- Proven track record of growth, even during periods of economic slowdown.
- Greater scale and product and geographic diversification.
- Leverage below 3.75x.

Strength of Vinte’s capital: over the last 10 years, the total return on Vinte’s stock has kept pace with the IPC, even outperforming it during years of uncertainty. Furthermore, the stock's liquidity has increased following the acquisition of Javer, and dividend payments have risen.



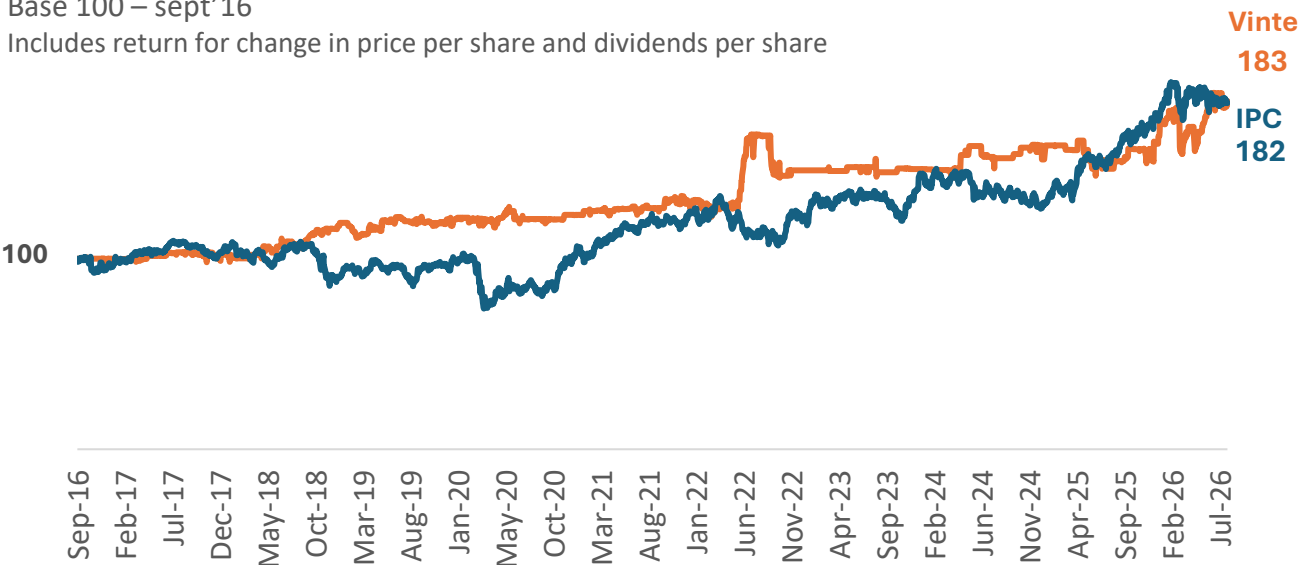
Stock liquidity index



Total Return Vinte’s Share

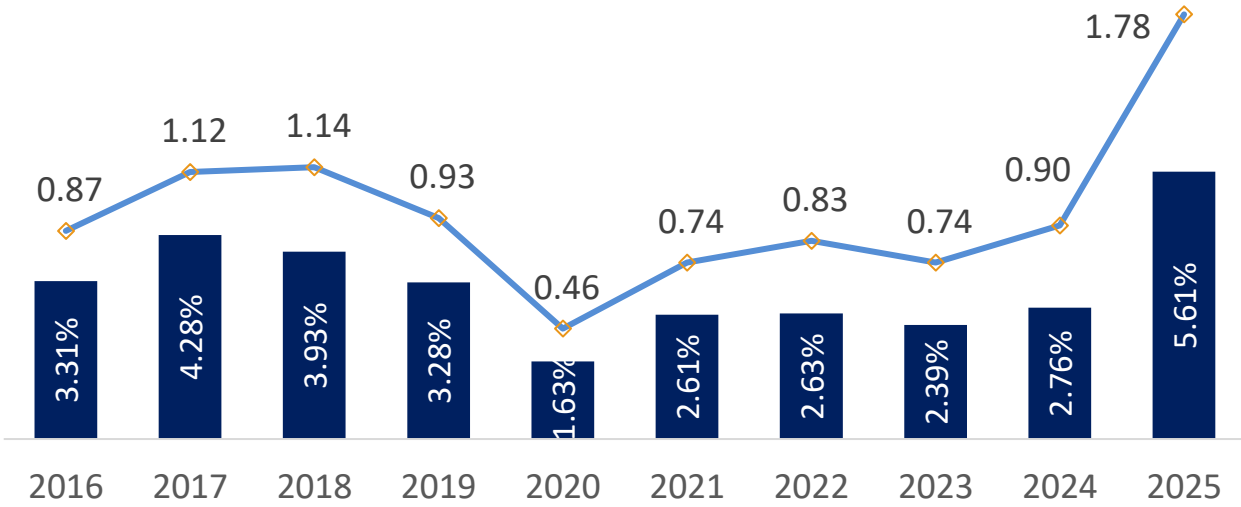
Base 100 – sept’16

Includes return for change in price per share and dividends per share



Vinte’s dividends

■ Dividend Yield* ◆ Dividends per share



*Dividend Yield estimated with EOY share price.

Vinte has issued five equity placements on the market since 2016.

Market Capital Subscriptions	Amount Million pesos	Investors
2016	1,209	Pension Funds, F. Offices & Institutional I.
2019	350	Proparco
2020	397	Impact Fund Denmark (IFD)
2024	1,944	Proparco, IFD, Pension Funds, F. Offices & Inst.
2025	102	Inst. & Derex

Additionally, in March 2026, Vinte’s repurchase fund sold MXN 252 million on the secondary market, where there was demand for an additional MXN 283 million.

We are covered by 6 analysts, with a BUY rating and an upside potential of +49% and are included in Bradesco BBI's Small Giants list.

Current equity analyst coverage

Potential stock price growth based on the average of these new analyst reports = +49%

Institution	Coverage Initiation Date	Recommendation	Target Price in pesos
 Green Street	Aug'2026	Green Street's First Mexican Homebuilder Market Review	
	Mar'2026	Buy	56.60
	Feb'2026	Buy	47.40
	Top-Pick Feb'26 (coverage since Nov'2016)	Outperform	47.00
	Oct'2025	DCF & EV/EBITDA valuation upside	52.00
	Mar'2025	Inclusion in the Mexico Small Giants list	
	Nov'2022	Buy	54.50
	Dec'2018	Buy	55.00

Corporate Governance & Senior Management

Board of Directors			
Proprietary Members		Independent Members	
Sergio Leal Aguirre	Chairman of the Board	Manuel Oropeza Fuentes	Independent Board Member (Goldco Consulting Founder)
René Jaime Mungarro	Board Member	Víctor Barreiro García Conde	Independent Board Member (CEO MRP Group)
Carlos Cadena Ortiz de Montellano	Board Member	Ursula Wilhelm Nieto	Independent Board Member (IRO Banamex)
Antonio Blas Zúñiga Hernández	Board Member	Eugenio Garza y Garza	Independent Board Member (Rector UDEM & Ex CFO FEMSA & ex CEO Javer)
José Antonio Soto Montoya	Board Member		
Domingo Alberto Valdés Díaz	Board Member		
René Martínez Martínez	Board Member		

Non-member Secretary of the Board: Luis Octavio Núñez Orellano, Kuri Breña, Sánchez, Ugarte y Aznar, S.C. Deputy Managing Partner
Non-member alternate secretary of the Board: Oliverio de la Garza Ugarte, Legal Director of Grupo Vinte.

Audit Committee	Corporate Practices Committee	Capital Allocation Committee
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Equipo de Administración					
Chairman of the Board Sergio Leal	CEO René Martínez	Executive Committee Member René Jaime Mungarro	CFO Domingo Valdés	CEO Derex Aurora García de León	Legal Director Oliverio de la Garza

Grupo Vinte ranks among the 10 largest publicly traded housing developers in the Americas by number of homes delivered as of the end of 2025.

Data in millions of USD

Position	Company	Country	Units 2025	Avg. Price (thousands)	Revenue	EBITDA	Net Income	EV/ EBITDA	P/BV	P/E	Dividend yield 2026
1	D.R. Horton		84,863	370	34,250	4,684	3,710	11.8	2.1	14.2	1.2%
2	Lennar Corporation		82,583	391	34,187	2,962	1,786	10.5	1.5	18.9	1.9%
3	MRV & Co		38,526	47	1,951	102	-186	24.2	0.8	-4.2	N/D
4	PulteGroup		29,572	566	17,312	3,344	2,425	7.1	1.7	9.7	0.9%
5	NVR, Inc.		21,915	461	10,324	1,841	1,340	10.6	5.3	16.7	N/D
6	Construtora Tenda		19,506	41	748	106	111	5.9	2.5	6.0	6.0%
7	Cury Construtora		16,011	55	966	232	175	7.6	7.2	10.2	2.0%*
8	Grupo Vinte		15,681	53	844	148	76	5.8	1.1	6.1	5.6%
9	Meritage Homes		15,026	384	5,861	576	453	9.7	0.9	10.4	2.8%
10	Cyrela Brazil Realty		14,354	117	1,686	340	429	7.5	1.1	4.7	9.9%

Source: Bloomberg and each company's public information.

LTM declared dividends & stock price as of YE 2025.

*Cury's dividend yield over the last 12 months is 16.4%, primarily driven by a dividend payment following its follow-on offering in December 2025.

02

Housing sector fundamentals

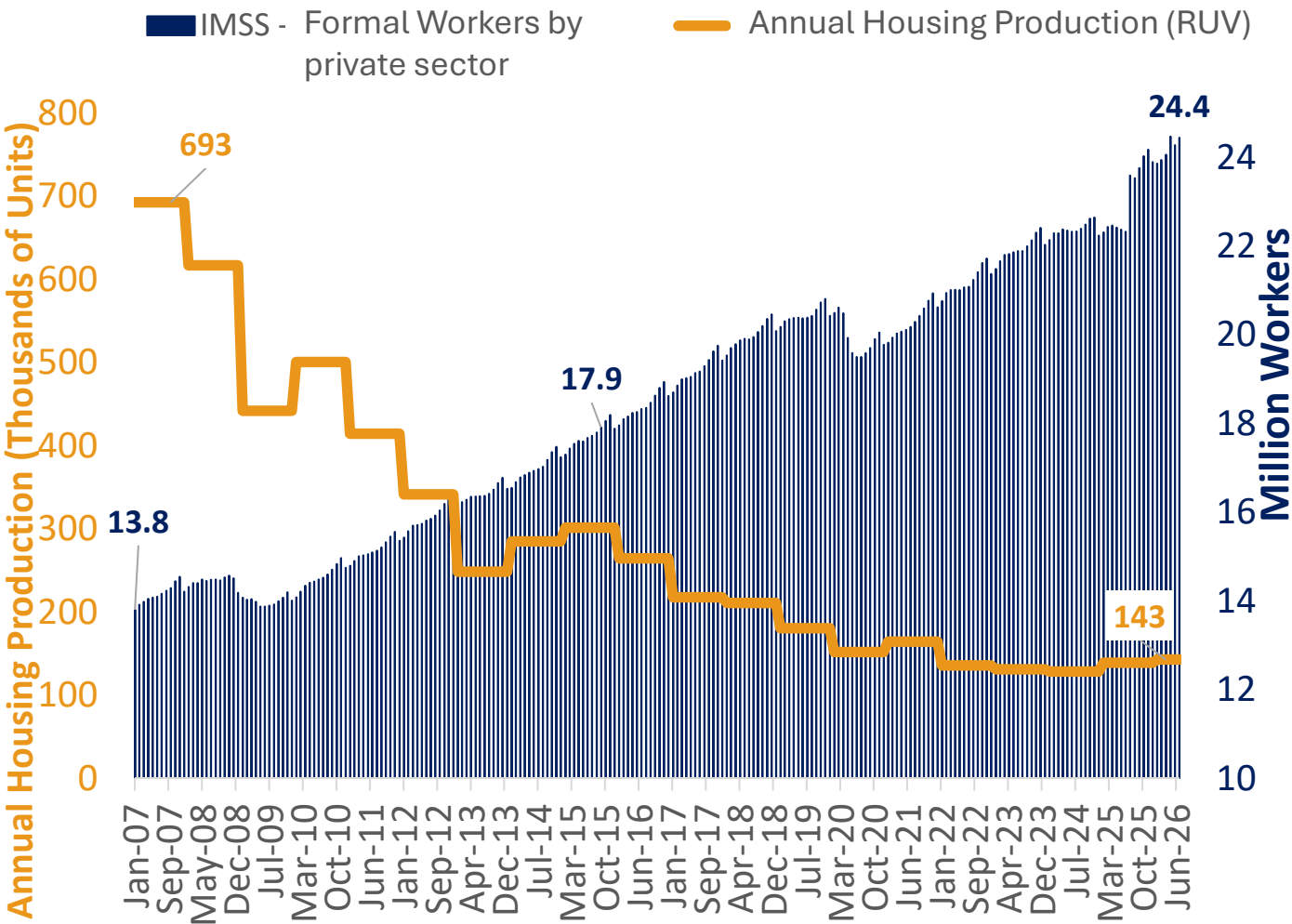


The housing sector in Mexico is underpinned by solid structural fundamentals.

- 
- 1 Housing production in Mexico continues at historic lows; home prices have increased at twice the inflation rate since 2015. Recent public policy initiatives seek to address the housing deficit and sustained structural demand.
 - 2 Young population pyramid and the creation of 2.2 million new formal jobs over the past two years (despite modest GDP growth).
 - 3 The minimum wage has tripled in real terms over the last seven years.
 - 4 Consumer confidence and housing purchase confidence remain at high and stable levels.
 - 5 Strong appetite from Infonavit and commercial banks to continue originating mortgages.
 - 6 Stronger growth in central, northern, and tourism-driven regions
 - 7 A 500bps reduction in Cetes interest rates over the past 24 months, with inflation around 4%.

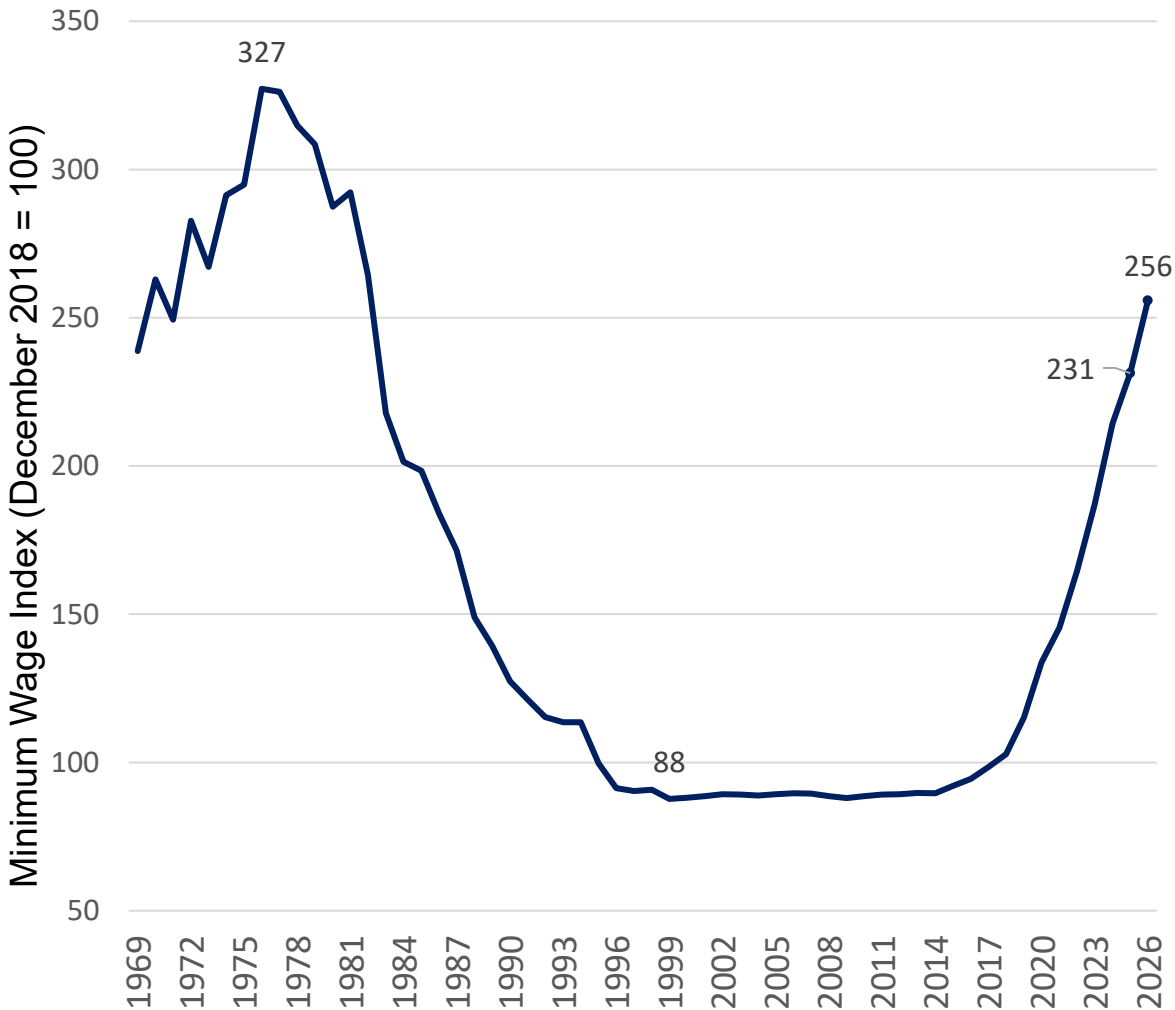
Housing supply has remained at historically low levels, while formal employment has steadily increased, accompanied by a strong rise in wages.

Formal Employment and Housing Supply in Mexico



Source: IMSS

Real Minimum Wage Index

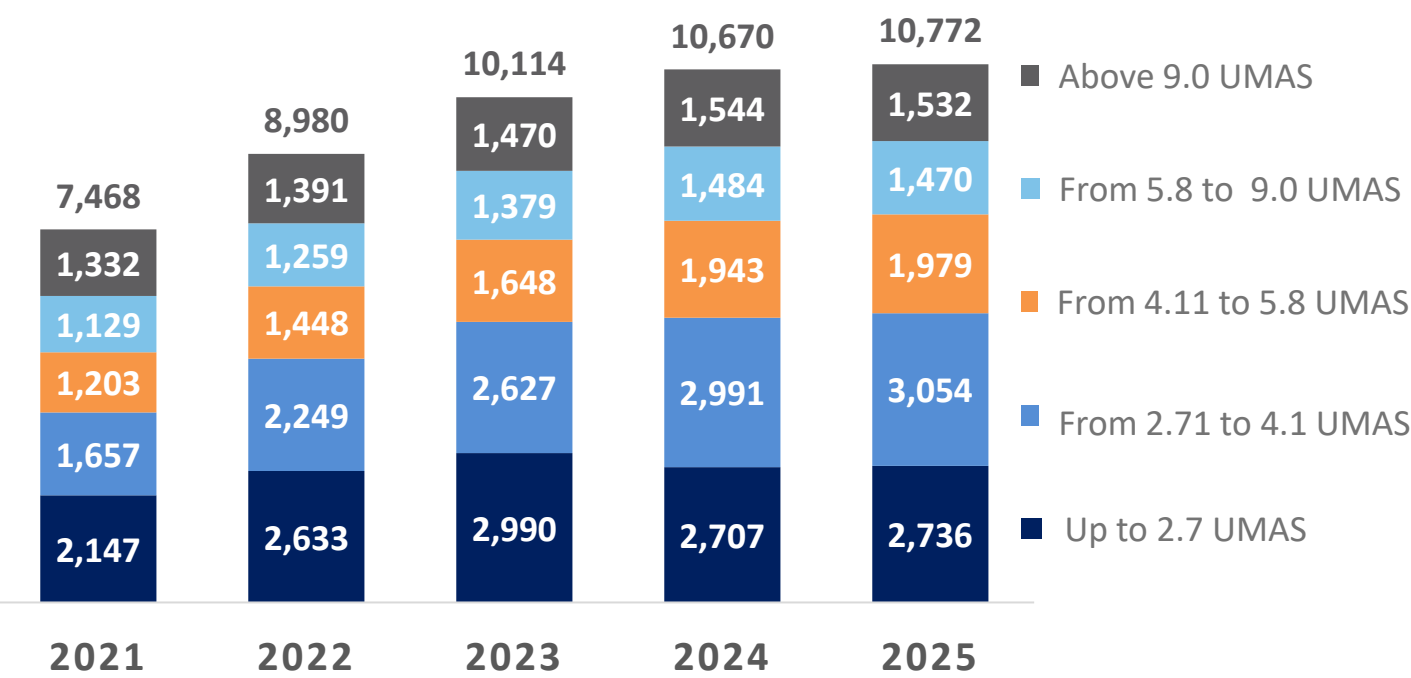


Source: Banxico / Gobierno de México

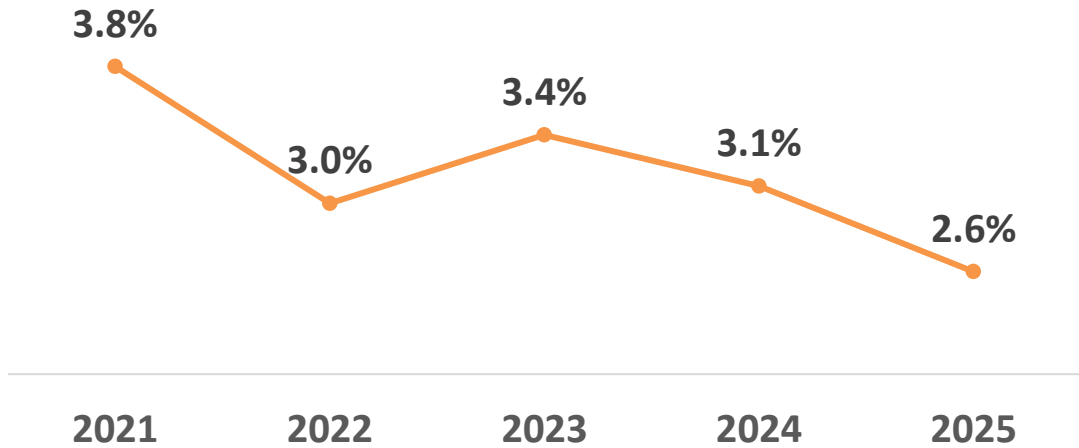
Over the past few years, potential demand among Infonavit beneficiaries has grown meaningfully.



Infonavit Beneficiaries with Potential for a New Mortgage
(thousands of beneficiaries)



National Unemployment Rate



Source: INEGI.

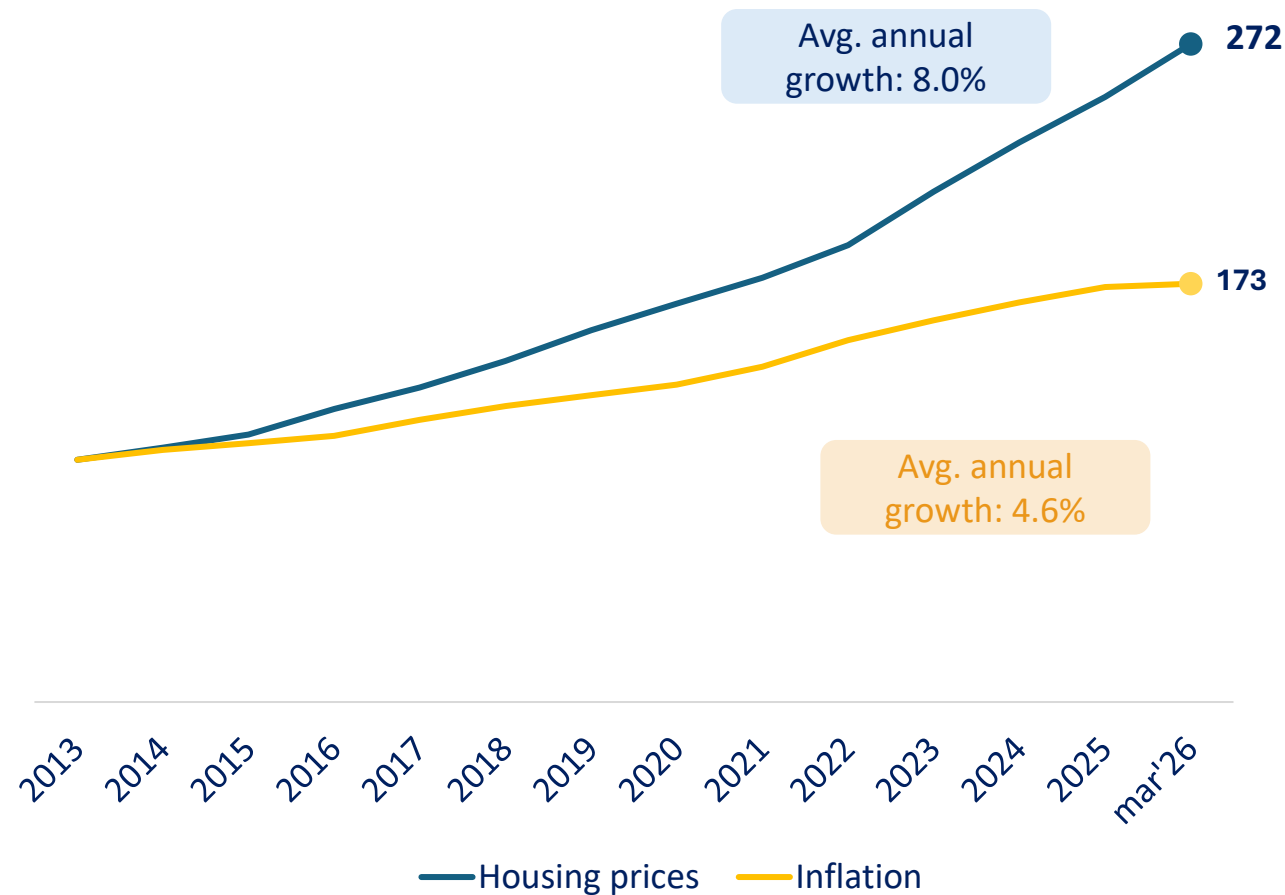
**Includes potential demand for traditional and second mortgage loans.*
Infonavit’s potential eligible demand totaled 10.8 million beneficiaries as of February 28, 2025.
Source: Infonavit.

Housing price growth at an accelerated rate.

- Home prices in Mexico have grown at an average pace nearly twice that of inflation since 2015, reflecting stronger demand than supply since 2015.

Home Price Growth according to SHF(1) and INPC(2)

(Dec'2013, base = 100)



Key states in the country	Growth Mar'26 vs Mar'25	Compound Annual growth rate Mar'13-Mar'26
National	8.7%	8.0%
Aguascalientes	12.0%	8.0%
Baja California	10.7%	9.2%
Coahuila	8.1%	7.6%
Chihuahua	9.8%	8.1%
CDMX	4.5%	8.1%
Hidalgo	9.4%	6.8%
Jalisco	13.0%	8.7%
State of Mexico	5.3%	6.5%
Nuevo Leon	9.7%	8.4%
Puebla	9.6%	8.1%
Queretaro	7.6%	7.9%
Quintana Roo	13.1%	9.6%
Sonora	9.3%	7.9%
Tamaulipas	10.4%	8.0%

Source: SHF & INEGI

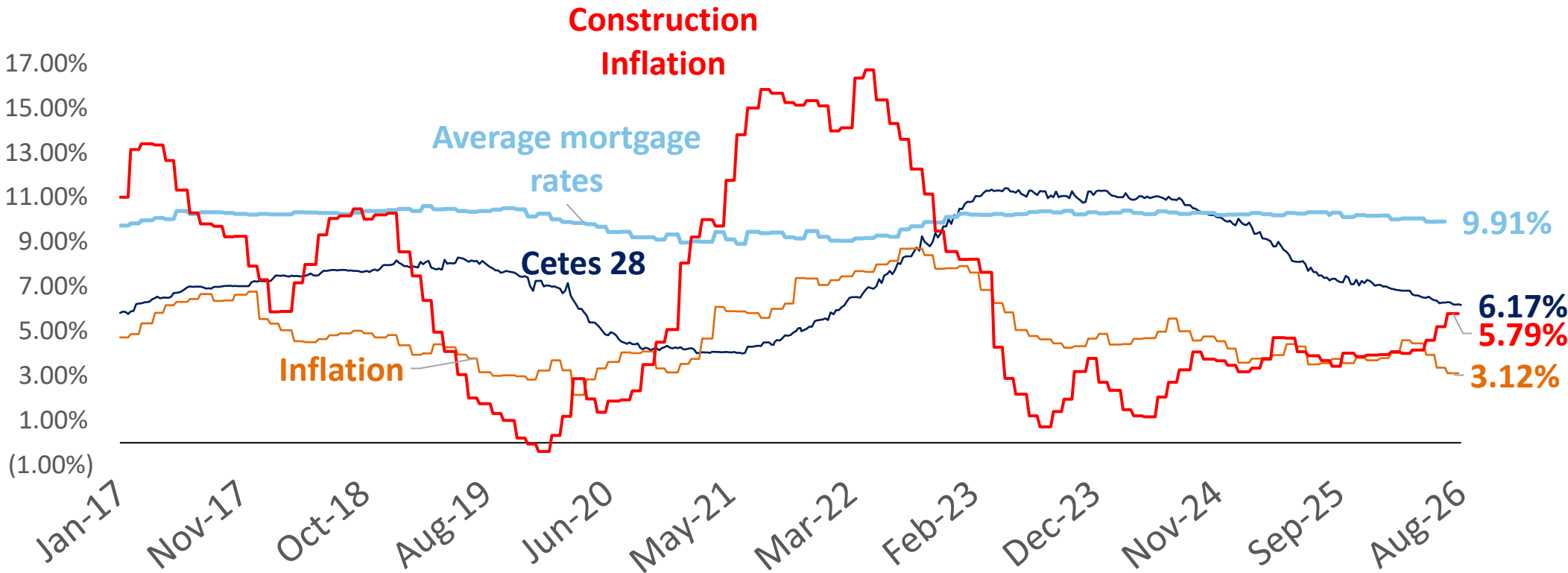
(1) Acronym for Sociedad Hipotecaria Federal

(2) Acronym for Índice Nacional de Precios al Consumidor

The recent reduction in Cetes interest rate for more than 500bps in the last 2 years (even as Banxico has stopped to lower the reference rate); conversely construction materials inflation has increased recently.

Benchmark Rates

(28-Day Cetes, Average Mortgage Origination Rate & Inflation)



* Cetes as of August 2026, General and Construction Inflation as of July 2026 & Average Mortgage Origination Rate as of June 2026.



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