

Vinte reports a 15.7% growth in net income, an 18.8% ROE and 100% utilization of net proceeds from its Green Bond as of December 31, 2018

Mexico City, Mexico, February 26th, 2019 – Vinte Viviendas Integrales, S.A.B. de C.V. (“Vinte”) (BMV: VINTE), announced today its results for the fourth quarter and full-year 2018, reporting Consolidated Total Revenue and Net Income of Ps.1,065 million and Ps.195 million, respectively. In 4Q18, Total Revenue decreased 1.7%, while Net Income grew 9.4% compared to the fourth quarter 2017, driven by the Company’s strong focus on profitability.

During 2018, Vinte recorded a positive performance in all its P&L line items on an annual basis, +8.9% in Total Revenue, +6.3% in EBITDA and +15.7% in Net Income, amounting to Ps.3,402 million, Ps.763 million and Ps.508 million, respectively. The foregoing, allowed Vinte to close the year with an enhanced profitability, reflected in the ROE of 18.8% and Net Margin of 14.9%, the latter representing a new all-time high.

In line with Vinte’s business plan and the scheduled use of resources, the Company invested 100% of the net proceeds from its Green Bond placement, “Vinte 18X”, in sustainable projects (with high social and environmental impact), between September and December 2018, in 17 developments distributed along 6 states of Mexico.

ABOUT VINTE

Vinte is a vertically integrated Mexican home builder with a clear focus on profitability. For more than 16 years it has been dedicated to developing sustainable residential complexes for low-, middle- and high-income families, focused on improving their quality of life, a commitment for which it has received multiple national and international awards. Throughout its history, the Company has developed more than 37 thousand homes across five states of Mexico, mainly in the central region, achieving a high level of loyalty among its clients and extensive brand recognition in the markets where it operates. Vinte has a highly qualified management team with over 27 years of experience in the Mexican housing sector.

FORWARD-LOOKING STATEMENTS

The information presented in this press release may include forward-looking statements and projected results, which may differ from actual results; since past performance is no guarantee of future results.