

## VINTE REPORTS GROWTH OF 21.5% IN EBITDA AND 28.6% IN NET INCOME DURING 3Q18

**Mexico City, Mexico, October 22<sup>nd</sup>, 2018 - Vinte Viviendas Integrales S.A.B. of C.V. ("Vinte") (BMV: VINTE)**, announced today its results for the third quarter of 2018, where EBITDA reached Ps. 205 million, representing a YoY growth of 21.5%, and net income totaled Ps.129 million, an increase of 28.6% YoY, both in line with the 2018 Guidance and driven by the combined effect of a higher volume of homes sold and an enhanced sales mix.

Similarly, Vinte continues to strengthen its profitability, as, at the end of 3Q18, LTM net margin went from 13.6% in 3Q17 to 14.4% this quarter, registering a new all-time high. In addition, the Company's ROE stood at 19.5%, in line with its 2018 Guidance.

### **ABOUT VINTE**

Vinte is a vertically integrated Mexican home builder with a clear focus on profitability. For more than 15 years it has been dedicated to developing sustainable residential complexes for low-, middle- and high-income families, focused on improving their quality of life, a commitment for which it has received multiple national and international awards. Throughout its history, the Company has developed more than 35 thousand homes across five states of Mexico, mainly in the central region, achieving a high level of loyalty among its clients and extensive brand recognition in the markets where it operates. Vinte has a highly-qualified management team with over 26 years of experience in the Mexican housing sector.

### **FORWARD-LOOKING STATEMENTS**

*The information presented in this press release may include forward-looking statements and projected results, which may differ from actual results; since past performance is no guarantee of future results.*

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